



# Newsletter 2012

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## Q & A

“What’s the meaning of **Q-Tek Bomber**?”

The Q-Tek Bomber was developed by Accutech Design and in Canada hand-stacking of cases is often referred to as “hand-bombing”. So it’s a combination of “Accutech” and Bomber”.

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## What’s New?

The Q-Tek Bomber can be purchased or leased for less than \$33 / day. For those companies that just can’t find the capital dollars for a purchase, the rent-to-own option makes a lot of sense.

**Spend under \$33 / day**  
**Save \$100 to \$500 / day**

The newest generation **Q-Tek Bomber** is out. Its features are: a powder coat painted frame; electrical panel on the left side; clear Lexan windows for quick viewing of the safety curtain components; rubber edge protector on clamps; and air mufflers to reduce air dumping sound to almost noiseless. Options are; a side light to illuminate the clamping layer; camera with monitor to allow easy viewing of the load when using double wide forks.

Some of our client’s warehouses are so large that moving the Bomber to where it’s needed makes sense. We now have an optional base that allows relocation of the Bomber in 3 minutes.

Large breweries have benefited from the Bomber for years and now Craft Brewer’s are realizing a 2 year ROI building their partial pallets. Sierra Nevada, Alaskan and Boulevard Brewing purchased their Bomber in 2011.

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## References

With over 70 North American Bomber installations we have a long list of satisfied clients willing to share their experiences. Contact us for a list of names or if you’d like to see a Bomber in action, call to find a machine near you.

Bomber installations include Canada coast to coast and the 4 corners of the USA – New Hampshire, Florida, California and Washington. There’s even 2 in Alaska.

## Tradeshows

NBWA’s convention last October in Las Vegas was a great success. We had a lot of comments on the newest model Q-Tek Bomber. Existing Bomber owners stopped by to say hi and new clients learned how the Bomber can improve their business. We’re already planning for the next convention in 2013.

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## Success Stories

An Ohio beer distributor first trialed a Tygard Claw and then a Q-Tek Bomber. After 15 days they decided the Bomber had more applications and greater savings so they purchased the machine.

An Anheuser Busch beer distributor paid for their machine in 2 months by exchanging expensive plastic pallets for wood pallets and keeping them in house. - No more lost pallets.

## Contact Information

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